



## Practices Corporate & Commercial Mergers & Acquisitions Joint Ventures & Collaborations Fine Arts

## Education Solicitor, Mumbai (2007) LL.B., Bombay University (2003)

# Professional Affiliations The Bombay Incorporated Law Society Bar Council of Maharashtra & Goa

## Roshnek Dhalla

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Roshnek Dhalla is a Partner in the Corporate and Commercial Practice Group at the firm's Mumbai office. Prior to joining the Firm, Roshnek was a Partner at Little & Co., Mumbai.

Roshnek specializes in mergers, acquisitions, joint ventures, corporate restructuring, regulatory and general corporate law advisory. She has advised a diverse range of international and domestic clients across sectors such as news and media, IT, defense, infrastructure, construction, financial services, pharmaceuticals, and manufacturing. Roshnek's deep understanding of cross-border transactions and regulatory frameworks makes her a go-to advisor for complex corporate structuring and compliance mandates.

In addition to her corporate practice, Roshnek leads the firm's Fine Art Practice, representing private collectors, auction houses, dealers, museums, corporates, and institutions. Her work in this sector spans beyond disputes, covering areas such as the sale and purchase of art and antiquities, standard business terms for key market players, cross-border movement of artworks, and issues related to looted or stolen art.

A member of the All-India Initiative on Creative Economy, Roshnek brings a nuanced and proactive approach to advising stakeholders in the creative and cultural sectors. Her ability to identify legal challenges early and develop preventive strategies allows her clients to mitigate risks and avoid prolonged disputes, making her a trusted advisor within both the corporate and art law communities

#### REPRESENTATIVE MATTERS

In her areas of expertise, Roshnek has advised and represented several prominent clients including:

## Corporate & Commercial Mergers & Acquisitions

• Bloomberg L.P. on multiple acquisitions and set ups in India in the news and finance sector, including representations before various Ministries and regulatory authorities.



- Munters Group AB on its acquisition of ZECO Aircon Ltd., a significant transaction in the HVAC industry and amongst the largest deals in the Air Handling Unit segment.
- Sotheby's Inc. on the setting up of an Indian office for carrying on the business of auctioning for modern art, antiques, jewellery, and historical objects.
- Emerson Electric Co. on setting up and / or exit from the joint ventures in India.
- LIC Mutual Fund on the exit of the Japanese financial company Nomura Asset Management Strategic Investments Pte., Japan.
- **Nelco Limited** on its business restructuring, business transfer agreements, sale purchase agreements and de-merger proceedings.
- Tapestry Compliance, UK on aspects of HR and global incentives.
- Massachusetts Institute of Technology, University of Chicago and Columbia University on setting up private educational trust in India.
- Polypore Inc., Limitless World LLC, Aquapharma Chemical, Elkem Group, Howden Group Limited in structuring issues (including regulatory and tax) relating to their subsidiaries and joint venture companies in India.
- American Natural Soda Ash Corp. (ANSAC) on matters relating to dominance, cartelization, anti-competitive agreements and their likely effects on businesses in India.
- JP96 Vermögensverwaltungs GmbH on the global sale of its consulting and software business to the Accenture group.
- LANXESS on Indian law related aspects on completing the sale of its urethane systems business to a Japan multinational.
- **Hitachi** with respect to carve-out transaction and its acquisition of the Ground Transportation Systems activities of Thales SA.
- State Street International Holding on its exit from Syntel and HCL Tech from their respective joint venture entities in India.
- Komatsu Limited in relation to acquisition of 100% shareholding of GHH Group GmbH and its Indian subsidiary, GHH India Mining and Tunnelling Equipment Private Limited from German-owned Schmidt Kranz Group under a share purchase agreement.
- Schneider Electric Industries SAS in signing definitive documents for acquiring a further stake in Planon Beheer B.V.
- **PropertyGuru Group** in signing definitive agreements and plan of merger with affiliates of BPEA Private Equity Fund VIII Limited ("EQT Private Capital Asia" or "EQT").



- Die Schweizerische Post AG acting through Post CH Communication Ltd in its acquisition of 100% shareholding of Safeguards Midco B.V. which included subsidiaries across 5 jurisdictions. Our legal advice to the buyer was customized keeping in mind their proposal to acquire only the SASE business of the Target.
- Deutsche Bahn AG the German state-owned railway company in signing definitive documents for selling its logistics subsidiary, DB Schenker (together with its subsidiaries) to the Danish transport and logistics giant DSV.
- Lucta S.A. in relation to the acquisition of 65.5% shares of Quintessence Fragrances Limited and 80% shares of Quintessence Fragrances Private Limited by way of share purchases from the respective shareholders with an option to acquire the remaining shares of the target entities through a put and call mechanism.

### ARTS AND ANTIQUITIES

- Sotheby's Inc. for setting up the legal entity and carrying on the business of auctioning for modern art, antiques, jewellery, and historical objects.
- Collectors, Promoters, Corporate Entities, Family Offices on works related to art, antiquities, tax structuring, exchange control regulations, valuation, insurance, estate planning, fakes & forgeries, Indian art and antiquities regulations.

## **PUBLICATIONS AND PRESENTATIONS**

Roshnek has authored the following contributions:

- "Shareworks Equity Compensation Solutions published online by Morgan Stanley, India Desk (annually)
- "OnTap Tapestry's online database covering legal and tax requirements for operating share plans around the world India desk (annually)
- International Securities Regulations chapter on Securities Regulations in India published by Thomson Reuters (2022)
- Publications in the fine arts for several domestic and international publications like **The Mint**, **Economic Time**, **Fortune India**, **Hubbis** (2022-2025).
- Publications in the fine arts for several domestic and international publications like The Mint, Economic Time, Fortune India, Hubbis (2022-2025).
- Al and Art article(Click Here)
- Contours Of Obscenity Vis-A-Vis Nudity In Artwork\_December 2024(Click Here)



- Cross Border Art Purchase(Click Here)
- Know Your Art-Roshnek Dhalla-Khaitan(Click Here)
- Legal restrictions governing antiquities in India(Click Here)
- Repatriation of Antiquities to India(Click Here)
- US agreement for stolen art can help nab 'small-ticket items' (Click Here)
- Booming Art Mart(Click Here)